



**CNet Training**  
An Uptime Education Company

# CLIENT STORY

Peter Granger, Copper & Fibre  
Installation Resettlement Program



**Certified Network Cable  
Installer (CNCI®)**

A photograph of Peter Granger, a man in a dark suit, blue shirt, and red striped tie, smiling and leaning against a metal railing on the deck of HMS Gloucester. The ship's name 'GLOUCESTER' is visible in large, raised letters on a wooden sign above him. In the background, other crew members in uniform and a woman are visible on the deck. The ship's name 'HMS GLOUCESTER' is also visible on a white bag in the lower right.

# GLOUCESTER

## Following 14 years in the Royal Navy, Peter Granger chose resettlement training in Copper and Fibre Installation, provided by CNet Training, to kickstart his new career in the digital infrastructure industry.

### About Peter

Peter Granger joined the Royal Navy straight from school at the age of 16. He spent fourteen years in the Navy, working initially as part of Operation Granby during the Gulf War, and subsequently serving as part of the crews of HMS Gloucester, HMS Ark Royal, HMS Southampton and HMS Illustrious. During his time in the Navy, Peter progressed through the ranks to Leading Hand and enjoyed extensive travel throughout the world, before completing a final year of service at the Navy's careers centre in Chatham.

Peter decided to leave the Navy in 2001 and faced a challenge he hadn't encountered before; to choose a career path outside of the Services. Peter's previous work experience and hobbies both played a part in his decision to pursue a career in the digital infrastructure industry. "I had an interest in IT and built my own PCs back in the 1990s, in fact, I had one of the first desktop computers onboard the ship in 1994 at the dawn of the industry," Peter says. "Upon leaving the Forces, cable installation seemed to be a good path moving forward, based on my technical background as a Weapons Engineer."

### Pursuing a Civvy Career

Following some research, Peter opted for the Copper and Fibre Installation resettlement program with CNet Training (CableNet as it was called then), learning copper and fibre termination and installation, followed by a two-week work placement with a company to gain invaluable work experience. "The programs gave me the confidence and skills to apply for jobs in the telecoms field when I left the Forces and had completed my training. I very quickly gained employment as a cabling installer, but subsequently ended up in a government office undertaking their moves and changes, and running fibres and coppers internally, due to my clearance level. It was very different from what I expected my telecoms role to be!" Peter explains.

Peter moved to Thomson Reuters in order to progress his career, and was soon promoted from Support Technician to Data Centre Operations Manager. While he was there, Thomson Reuters engaged CNet to carry out the Certified Data Centre Technician Professional (CDCTP®) program for its new on-site network support team that had previously been a desk-based operations team. Peter explains, "Following on from the initial CDCTP® roll-out, all the managers in the team (across a large data centre with 2500 cabinets at that point) took CNet's Certified Data Centre Design Professional (CDCDP®) program and the Certified Data Centre Management Professional (CDCMP®) program, and as part of that, I gained the CDCDP® myself."

### Staying Shipshape

Peter admits he initially found it difficult to adjust to a new way of working but quickly found similarities between the way that ships and data centres are structured and run. "The transition was fairly straightforward once I discovered we all had clearly defined roles within the data centre, with each team running its own part of the 'ship'." says Peter. "Although civvies do not always get the banter, in many ways – a lot like a ship – working in a data centre feels like home!"



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**Peter Granger**



Peter has spent over 20 years in the digital infrastructure industry and has worked his way up, progressing to his current role as Global Data Centre Manager for the Kantar Group. "My role has evolved over the years, with a natural progression from Network Infrastructure Support, to Network Infrastructure Lead, to Data Centre Manager. I now manage all our strategic data centres across the globe, and I also oversee all the Kantar office IT rooms as part of my growing role."

### Advice for Service Leavers

Peter believes the work ethic that being in the Forces brings is more valuable to employers than possessing the industry knowledge that other candidates may have. He actively encourages other Service Leavers to sell those skills to employers during any interview or application process. Peter adds, "Believe in the skills you have learnt in the forces, not just technical skills but leadership and management too. I look for those qualities when recruiting for positions, as I can always train someone in technical skills they may be lacking, but a work ethic and attitude is invaluable."

Peter encourages any Service Leavers who are interested in pursuing a career in the industry to

research the roles that are available. "There are a varied number of roles in the data centre sector that would fit most technical roles in the forces, from heavy electrics to data cabling and project management," Peter continues. "Most sites I have been in are a close working environment where you need to work as a team to complete your daily tasks, which is very similar to the Forces. I, for one, have progressed, not just through the technical skills I already possessed, but through the attitude to work we have installed into us from the environment we left."

Peter concludes, "Without CNet I would not be in the role I am today; the technical education I have received from CNet has shaped my career."

CNet's resettlement programs are available to those who are planning on leaving the Armed Forces and, if eligible, can apply for funding with ELC, which varies depending on years' service. CNet's network cable infrastructure technical education programs are the only industry dedicated programs to award both official certifications and internationally recognised qualifications. They provide credentials that are sought and required within job role specifications across the UK and beyond.



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# Program Information



## Certified Network Cable Installer (CNCI®)

The Certified Network Cable Installer (CNCI®) resettlement program is for Service Leavers wishing to demonstrate the highest levels of knowledge, skills, expertise and competency in network cabling infrastructures and offers a real opportunity to gain employment. It's a comprehensive program that blends a perfect mix of theoretical study and practical installation, testing and survey exercises providing the right level of knowledge and skills for both copper and fibre cable installation practices.

Official CNCI® certification also provides two industry recognised Level 3 BTEC qualifications and proves that an individual is qualified to undertake cable installation projects to the highest possible calibre whilst working to the current industry standards including BS EN, TIA and ISO, and following the latest codes of best practice. The program is endorsed by major installation companies, manufacturers, industry associations and consultants knowing that it provides the right level of technical knowledge, competence and confidence to the industry whilst demonstrating capability and credibility. Plus, CNCI® certification is frequently specified as a must-have certification on tender documentation, ensuring installation teams are certified before being able to work on major new build projects.



## Certified Data Centre Design Professional (CDCDP®)

The Certified Data Centre Design Professional (CDCDP®) program is proven to be an essential certification for individuals wishing to demonstrate their technical knowledge of data centre architecture and component operating conditions.

This five-day program has a comprehensive agenda that explores and addresses the key elements associated with designing a data centre. It teaches best practice principles for the design, construction and operation of computer rooms and data centre operational support facilities. The program also addresses the importance of accurate interpretation of detailed customer requirements at the planning stage to ensure that the business needs remain focal to all decision making.



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*CNet Training has a longstanding commitment to supporting the Armed Forces during their time in service and throughout their resettlement. Since 1996, CNet has educated thousands of service leavers, providing them with the skills, hands-on experience and sought-after qualifications to enter the network infrastructure and data centre sectors (the digital infrastructure industry). CNet has pledged to support the armed forces community by signing the national Armed Forces Covenant and is proud to hold the gold award from the Defence Employer Recognition Scheme (ERS).*



Global Leading Technical Education for the **Digital Infrastructure Industry**